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EXAMPLE PROGRAMMES

Page 1: Management Development Programmes (MDP) Page 2: Project Management Programmes (PMP) Page 3: Individual Coaching

MANAGEMENT DEVELOPMENT

A. Management Development Programme based on the Spirits* of a Japanese Company

* The so called 'Spirits' are the shared values of the company, are the framework of the whole MD-programme.

These Spirits, in connection with the Strategy, mission and vision of the Company, are presented in the first 2-days workshop. This is the kick off of the whole programme, consisting of two times a 2-days workshop, with a period of 2 - 3 Months of e-learning and implementing assignments in between. In workshop 1 the participants also practice basic leadership tools enabling them to apply the company spirits effectively. Workshop 2 is building on further leadership-tooling connected to the spirits, f.e. build relationship, leadership styles, coaching, feedback and team-development.

B. Management Development Programme based on leadership and soft-skills

A global company needs to focus/improve on collaboration, both internally and with its external stakeholders. This MD-Programme (MDP) is built around leadership essentials, including setting goals, professional communications, 'leading, coaching and managing', motivation and influencing styles.

The kick-off session with participants and their managers forms the starting point of the programme, to agree learning objectives and to prepare with a personality questionnaire. Followed by a 6 Months learning journey of three blocks of 2-days workshops and supervision sessions in between. The Buddy-system is included, to increase impact. Followed by a mixture of workshop days (giving the high level view of the PMI method), super-vision sessions to reflect on daily work, individual coaching to focus on blockers and finally evaluate impact of training with manager, participant and trainer.

Remark: In case of global delivery and / or higher volumes, all above MD and PM training programmes can be delivered, with global partners, like IBM - NLD or IBM Japan.

PROJECT MANAGEMENT

C. Project Management Programme based on Leadership skills

A global company wants to develop their Project Leaders skill sets: improving Effective Communication, Managing Stakeholders and Performance of Teams. The PM programme is built around these 3 themes.

Start with a kick-off session, involving management and participants, after one month block 1, a 2-days workshop, after 3 weeks, super-vision 1 a reflection session, connecting real live cases, after 3 weeks block 2, and so on. One individual coaching session is included half way. The use of buddy-system is included.

D. Project Management Programme based on PM-Process skills

A global company wants to develop their Project Managers on PM skills. Based on the PMI methodology a PM programme is designed, following the complete project life cycle. The aim is to develop a helicopter view: to make the participants think, act and feel in balance with the means and methods they have to / or are able to apply. Becoming a 'smart' PM, being aware of the right focus, being pro-active with a consistent approach:

Doing the right things.

Doing things right.

A learning journey of 5 - 6 months, starting with an individual intake session with trainer, participant and manager, to manage expectations and to agree learning objectives.

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INDIVIDUAL COACHING

E. Individual Coaching

Applying a mixture of coaching theories, models and philosophies. step one: Diagnose step two: agree a coach journey. (i.g. 4 sessions, than evaluate, than agree furt

step two: agree a coach journey. (i.g. 4 sessions, than evaluate, than agree further steps) Each session: applying the GROW- coach model to ensure focus on results each session. Possible approaches: ZEN 'here and now', ZEN way of living, systems approach, transactional analysis, body work, and other, when applicable.

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